| Balance Sheet Highlights (RUB mn) | July 1, 2017 | Jan 1, 2017 | Change |
| :---: | :---: | :---: | :---: |
| Assets | 21961883 | 21976030 | -0.1\% |
| Corporate loans | 11406140 | 11333111 | 0.6\% |
| Retail loans | 4457755 | 4336951 | 2.8\% |
| Provisions for loan impairment | 1092711 | 1008628 | 8.3\% |
| Securities portfolio | 2429210 | 2063840 | 17.7\% |
| Retail deposits | 11611824 | 11449809 | 1.4\% |
| Corporate accounts and deposits | 5377152 | 5401777 | -0.5\% |
| Equity | 3006613 | 2828921 | 6.3\% |
| Regulatory capital (Core Tier 1)* | 2353583 | 2268723 | 3.7\% |
| Regulatory capital (Tier 1)* | 2353583 | 2268723 | 3.7\% |
| Regulatory capital (Total)* | 3340859 | 3124381 | 6.9\% |
| Capital adequacy (CBR N1.1 ratio), min 4.5\%* | 9.9\% | 9.9\% |  |
| Capital adequacy (CBR N1.2 ratio), min 6.0\%* | 9.9\% | 9.9\% |  |
| Capital adequacy (CBR N1.0 ratio), min $8.0 \%^{*}$ | 14.1\% | 13.6\% |  |
| Income Statement Highlights (RUB mn) | 6M 2017 | 6M 2016 | Change |
| Net interest income | 579587 | 545010 | 6.3\% |
| Net fee and commission income | 162765 | 145392 | 11.9\% |
| Net gain / (loss) from FX revaluation and trading operations | 45228 | -33792 | - |
| Operating income before provisions | 805102 | 668855 | 20.4\% |
| Total provision (charge) / gain | -152957 | -144 279 | 6.0\% |
| Operating costs | -236097 | -224 555 | 5.1\% |
| Profit before tax | 416048 | 300021 | 38.7\% |
| Net profit | 316964 | 229410 | 38.2\% |
| Total comprehensive income | 312070 | 295131 | 5.7\% |
| Key Financial Ratios (\%) | 6M 2017 | 6M 2016 |  |
| Return on assets (ROA) | 3.0\% | 2.0\% |  |
| Return on equity (ROE) | 21.5\% | 18.9\% |  |
| Cost to income ratio | 29.3\% | 33.6\% |  |
| Branch network (units) | July 1, 2017 | Jan 1, 2017 |  |
| Regional head offices | 14 | 14 |  |
| Branches | 78 | 79 |  |
| Sub-branches (retail outlets)* | 14739 | 15016 |  |
| Subsidiaries abroad (India) | 1 | 1 |  |
| Rep offices abroad (China, Germany) | 2 | 2 |  |


| Sberbank's market shares $(\%)$ | June 1, 2017 | Jan 1, 2017 |
| :--- | ---: | ---: |
| In total banking assets | $28.6 \%$ | $28.9 \%$ |
| In retail deposits | $46.2 \%$ | $46.6 \%$ |
| In corporate deposits | $19.6 \%$ | $22.1 \%$ |
| In retail loans | $39.8 \%$ | $40.1 \%$ |
| In corporate loans | $31.5 \%$ | $31.7 \%$ |

